



#### We are Carbon & Energy Hunters

# HiPerWare – one platform for:

- Energy Optimisation
- Technical Operations Optimisation
- ESG Reporting
- Building Digital Trail









# Industry challenges



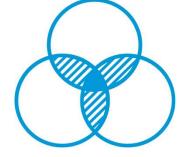
Lack of Big Data



Lack of operations transparency



Lack of assets & systems digitalisation



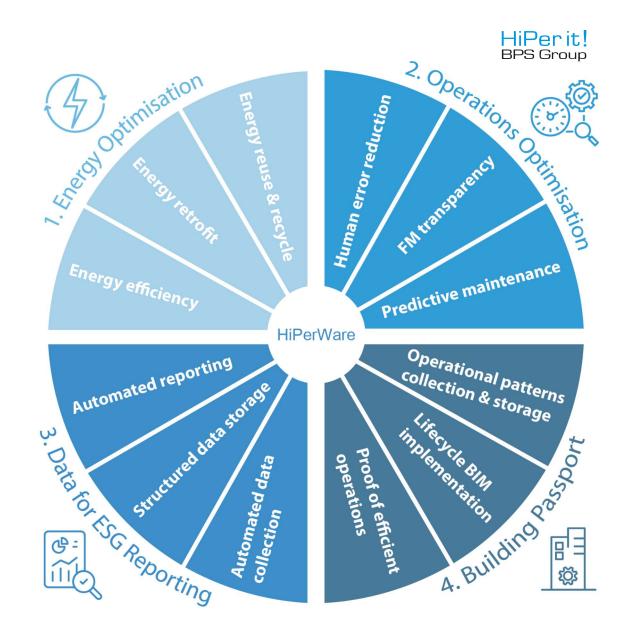
Lack of a single integrated solution



Lack of a simple & affordable solution

**HiPerWare** – a common platform for realising all 4 initiatives

Mass market PropTech solution to achieve regulatory sustainability and decarbonisation targets in real estate & manufacturing worldwide.





## Innovative methodology – redefining energy optimisation

#### **Dynamic EPC:** Key components

- 1. Dynamic retrospective analysis of actual energy savings
- 2. Energy consumption & equipment operation based on actual demand
- 3. Elimination of energy waste
- 4. Dynamic generation, accumulation & transformation
- 5. Avoidance of power peaks & spot electricity consumption





## HiPerWare delivers better results based on Big Data

From "What needs attention?" to "Why this happened?"



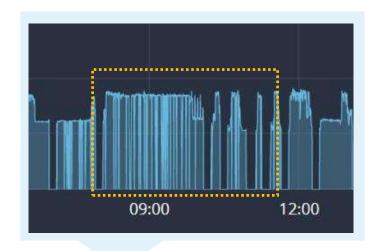


	Traditional solutions	HiPerWare
Data collection equipment	High price	Affordable & vendor agnostic
Number of data points	Limited	Numerous for every process
Data collection frequency	Once per hour/day/month	Continuous for ML/AI analytics
Analysis	Based on standard rules	Based on the library of operations patterns



# HiPerWare uses Al-based tools for advanced analytics





	Rule-based solutions	Pattern-based solution (HiPerWare)
Principle	If then	When the <b>pattern</b> changes or matches the anomaly
Setup	Complex & non-automated	Automated, affordable & quick
Notification	After the incident	Before the incident, when the anomaly occurs



#### HiPerWare achieves more than a traditional EMS





	EMS	HiPerWare
Measurements	Only electric energy data	Electric energy data + other sources, granular processes & their outcomes (temp., pressure, CO2)
Analysis	Only static analysis	Static + pattern-based analysis for detailed diagnostics
Anomaly detection	What happened	What, where & why



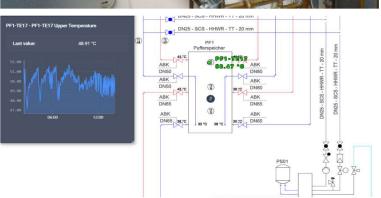
# HiPerWare – big data IIoT platform

Digitalisation of MEP for simplified navigation within the building systems: Anatomy (BIM) + process (IIoT data)

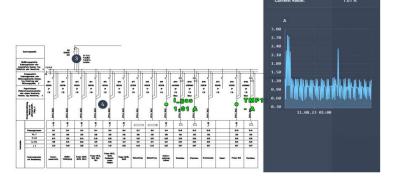
#### **HiPerWare – end-to-end platform fully integrates:**

- 1. 360° photo data
- 2. BIM live Digital Twin
- 3. Live graphs, P&I diagrams
- 4. Single-line diagram









#### Industries we support





















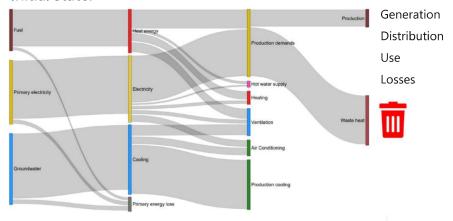
## Manufacturing case study - transforming energy waste

**Industrial case study:** Energy optimisation in metal sealant production for petrochemical industries

**Project goals:** achieve Green Deal targets and reduce energy consumption and CO2 emissions



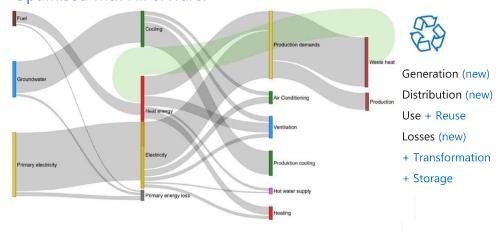
#### Initial state:



**Project results:** identifying and resolving energy waste and inefficient operations, resulted in **66%** energy costs reduction and **100%** CO2 emissions reduction

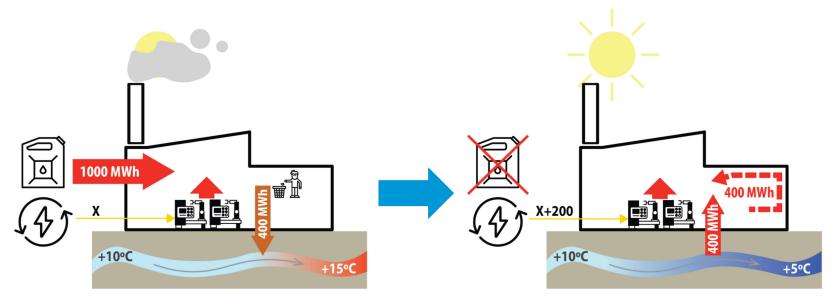


#### Optimised with HiPerWare:





#### Transforming energy waste into an asset



#### **Existing Conditions**

- Use of gas for heating
- Excess heat from production wasted into the ground river
- High CO2 emissions

#### Post Energy Retrofit by HiPer it!

- Use of only green electricity
- Recirculation of excess heat
- Achieved NetZero
- Reduced energy use & costs by 66%



## Benefits: cost saving, asset value and efficiency increase



Decrease energy and operation costs



Reduce CO2 emissions and comply with Green Deal targets



Collect ESG data from any building system



Simplify maintenance through transparency



Gain green accreditations



Increase asset values and market demand



Futureproof through energy retrofit and optimisation



Use BIM for entire building life cycle



#### HiPerWare – awards & recognitions

- 2023 Innovation World Cup Finalist
- 2023 Green BIM Awards winners
- 2023 German Federal Ministry of Economics and Export Control - BAFA certified EMS solution
- 2023 EUTECH Chamber board member
- 2022 Top 50 EU PropTech startups
- 2022 EU grant from ENERBUILD
- Development partners with Autodesk since 2019

















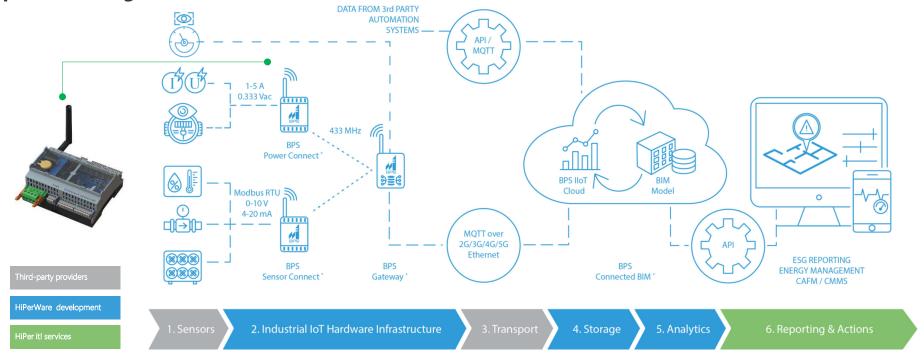






## Appendix: HiPerWare platform architecture

- Full stack development: hardware, firmware, cloud software, big data analytics, Saas, ML & Al
- Mass non-invasive Big Data collection, cost-effective even for "not-shiny" buildings (~90% of market)
  and analog meters
- Big Data + building anatomy = **Digital Twin** and full **digital trail** of operations
- Open API integration





# Learn more – find additional information here

